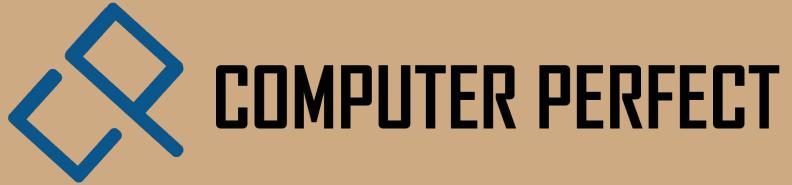




#### IN-STORE P.O.S. | E-COMMERCE | DIGITAL MARKETING







#### (914) 633-8959

#### www.computerperfect.com

## Lightning Online Point of Sale Facts

Industry Specific

Designed for the pet industry.

Scalable from one store to an Enterprise



Single store operators, to multi-store environments to national franchises, Lightning has the technology, support, and experience.

## Fast, Secure, and Versatile Point of Sale

Lightning runs in your browser, on your iPad, mobile device, and tablet.

#### Software Upgrades Included

Automatically have the latest version of the entire Lightning family of products.

#### Robust Marketing Center Included

More than your typical inventory counter.... much more than point of sale.

#### Your Data Converts to Lightning

Inventory, departments, vendors, customers, sales history, purchases, and more. Lightning seamlessly converts your data. \*limitations and additional fees may apply

#### Tried & Trusted

29+years in service. More than 90% of businesses convert from other systems.

#### Point of Sale / E-Commerce

Seamlessly working together, the data, inventory levels, customer history, gift cards,

#### rewards data and more are as real-time as it gets.

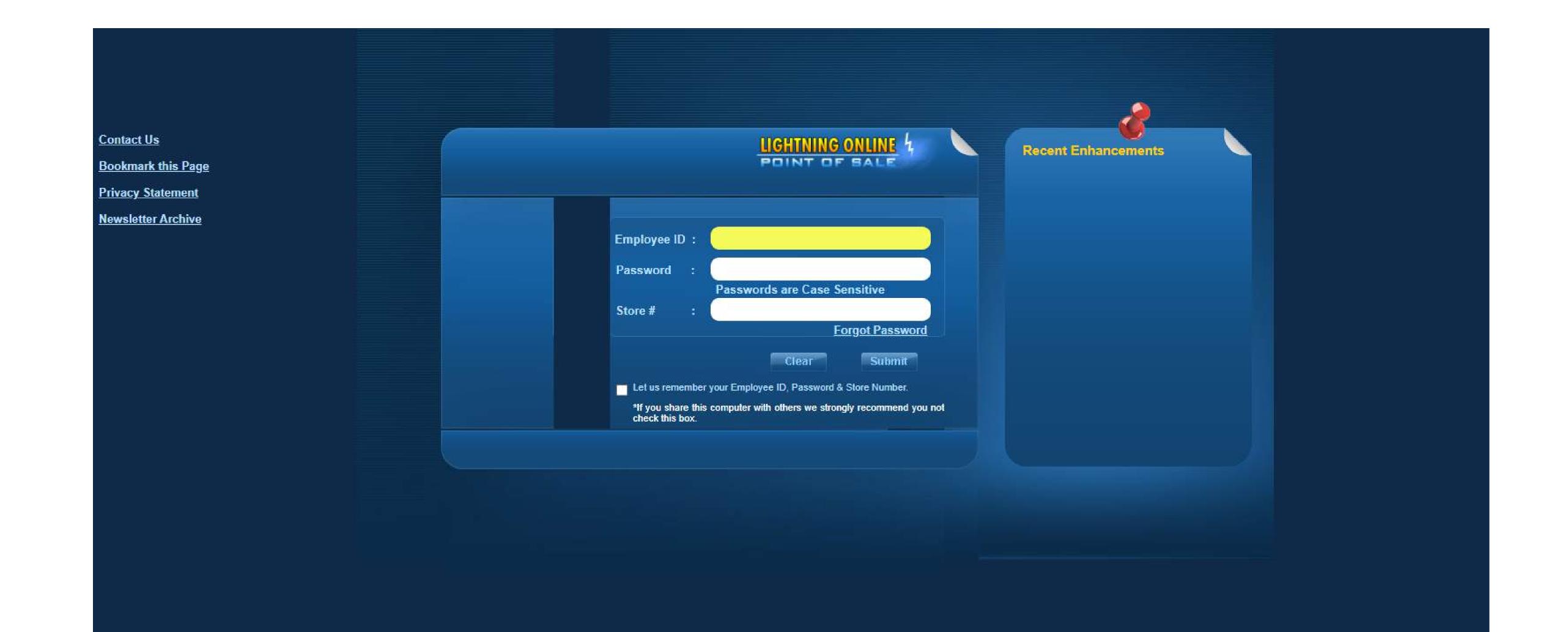
#### Technical Support

#### We answer on the 2nd ring. No hold times...Really



## Lightning Online Point of Sale





## Lightning supports



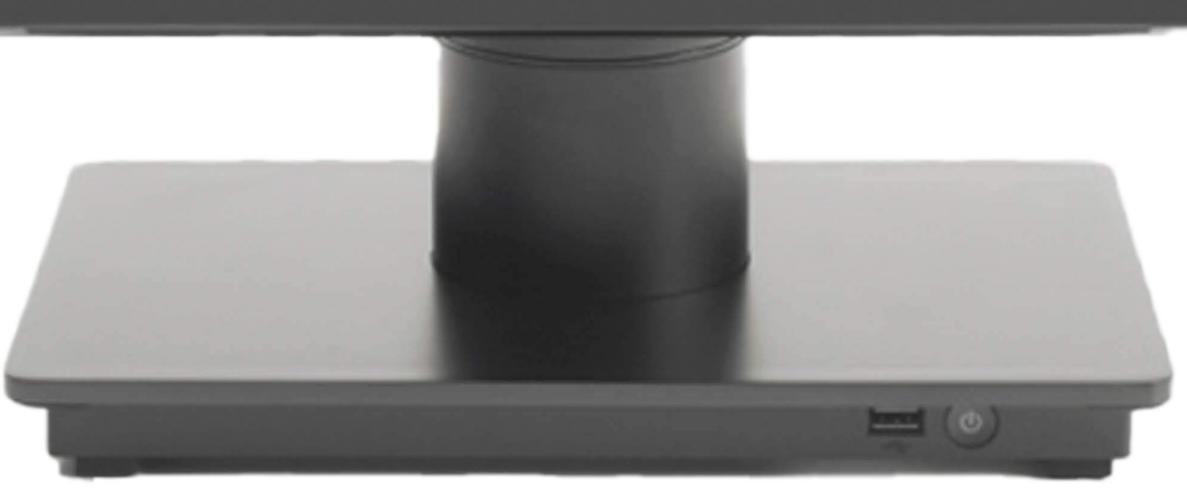


## **Ring Sales easy**

Our easy to operate Ring Sale Screen requires little training.

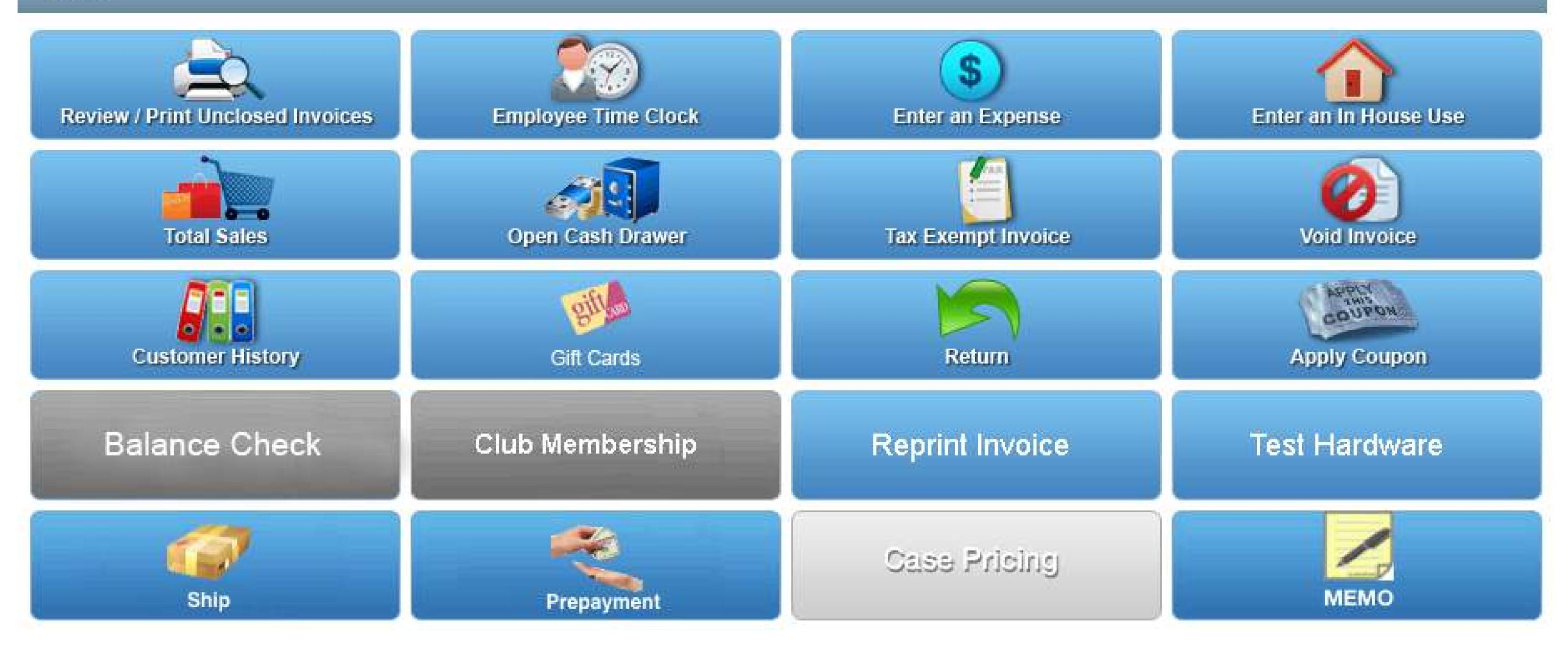
Fri 01/22/21					Sub - Total Sales Tax Total	\$109 \$5 \$115.
SKU/COMMAND	Misc.			Open Drawer	Reprint Inv.   E-Commerce	Total Items : 3
Description		Department	Qty	Price	% Disc. P	Ext.
Description           I Glo-Fish Aquarium Starter Kit		Fish	Qty 1	69.99	% Disc. P	69.99 <u>D</u>
Description			Qty 1 1		% Disc. P	

<u>g Off</u> EMP: CP707		PRICE CHK	Alt F2 - INVENTORY	Alt F3 - CUSTOMERS	CLR SCREEN	TOUCH MENU
P Station 1	Enter - End transaction	Alt F7 - DISCOUNT	HOLD SALE	BLANK LINE	Alt F10 - EXTRAS	EXIT RING SALES



## Multiple Options

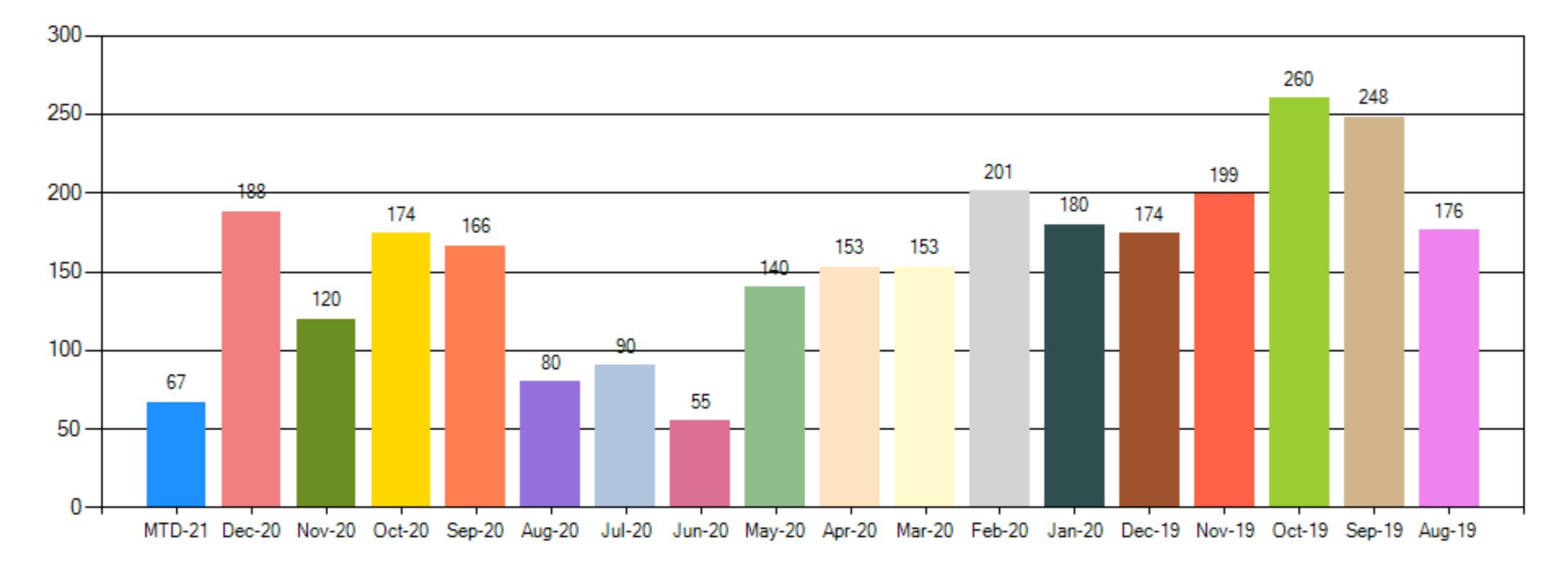




## **Inventory Sales Graph**

Lightning Online Point of Sale displays eighteen months of inventory sales history. You can view data by the item if needed, returns, promotions, and more.

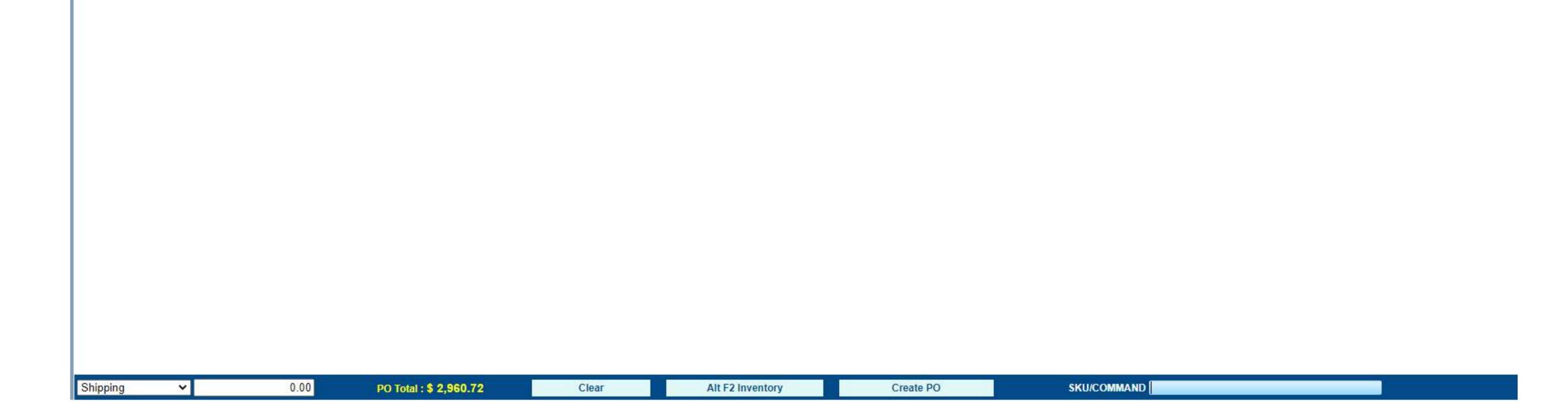
Inventory Sales Histo	ory -JERKY Treats For Dog	s All Flavors Size - 6-Inches		
List	Details	Online Store	Sales History	Purchase History



### **Streamline Inventory Recording**

Inventory receiving has never been better. Every keystroke has been thought out carefully to ensure your receiving process is a Lightning experience!

Create Manual Purchase Order										
Vendor: APOLLO Enter Memo						Expected				
ITEM INFO BOX										
Tetra Flakes Goldfish Food 6 Oz, Price: \$9.99 Edit Price										
Margin: 37.19%			Markup:	59.20%						
Sort By: Description SKU	C	Qty Held 🔲 Qty on Order	Sales by Units 🗌 Ite	m # 🗌 SKU						
Description	Size	Sold 0 🗸	PO Qty	QOH	B/O Qty	Unit Cost	Cost Ext			
n Beyond Cat Wet Gravy Turkey-Spinach	6 Oz	0	150	0	0	0.8325	124.8750	P S	*	
🤌 🔲 Beyond Cat Wet Pate Salmon	6 Oz	0	90	0	0	0.8235	74,1150	P S	×	
KAYTEE Fiesta- Parakeet Food	2 L	0	100	0	0	4.5000	450.0000	P S	*	
KAYTEE Supreme Bird Food Mix		0	100	0	0	4.1435	414.3500	P S	*	
KAYTEE Wild Bird Seed		0	100	0	0	3.3300	333.0000	P S	×	
🥜 🔲 TETRA Fish Tank Filter	N/A	0	60	0	0	13.0000	780.0000	P S	×	
🥜 🗹 Tetra Flakes Goldfish Food	6 Oz	0	125	0	0	6.2750	784.3750	P S	×	



## Advanced Discounts

Our advanced discount groups allow automatic discounts to be applied at the register once a predetermined number of qualifying items are sold.

Discounts can be set up by a fixed dollar or percentage. **Easy setup... impressive results.** 

### Marketing Center

Lightning offers multiple tools to promote your business. More than Point of Sale, Lightning can capture key demographics on your customers. Promote your business with these vital business data.

Reach out to customers who haven't visited in a while.
Alert customers when their favorite items arrive.
Realize what customers purchase at which prices.
Produce new customer reports or anything else you can think of...

#### Loyalty rewards program



Keep your customers coming back by setting up a loyalty rewards program. From one location to multiple, Lightning handles it. Just swipe the customers rewards card or use their mobile number.

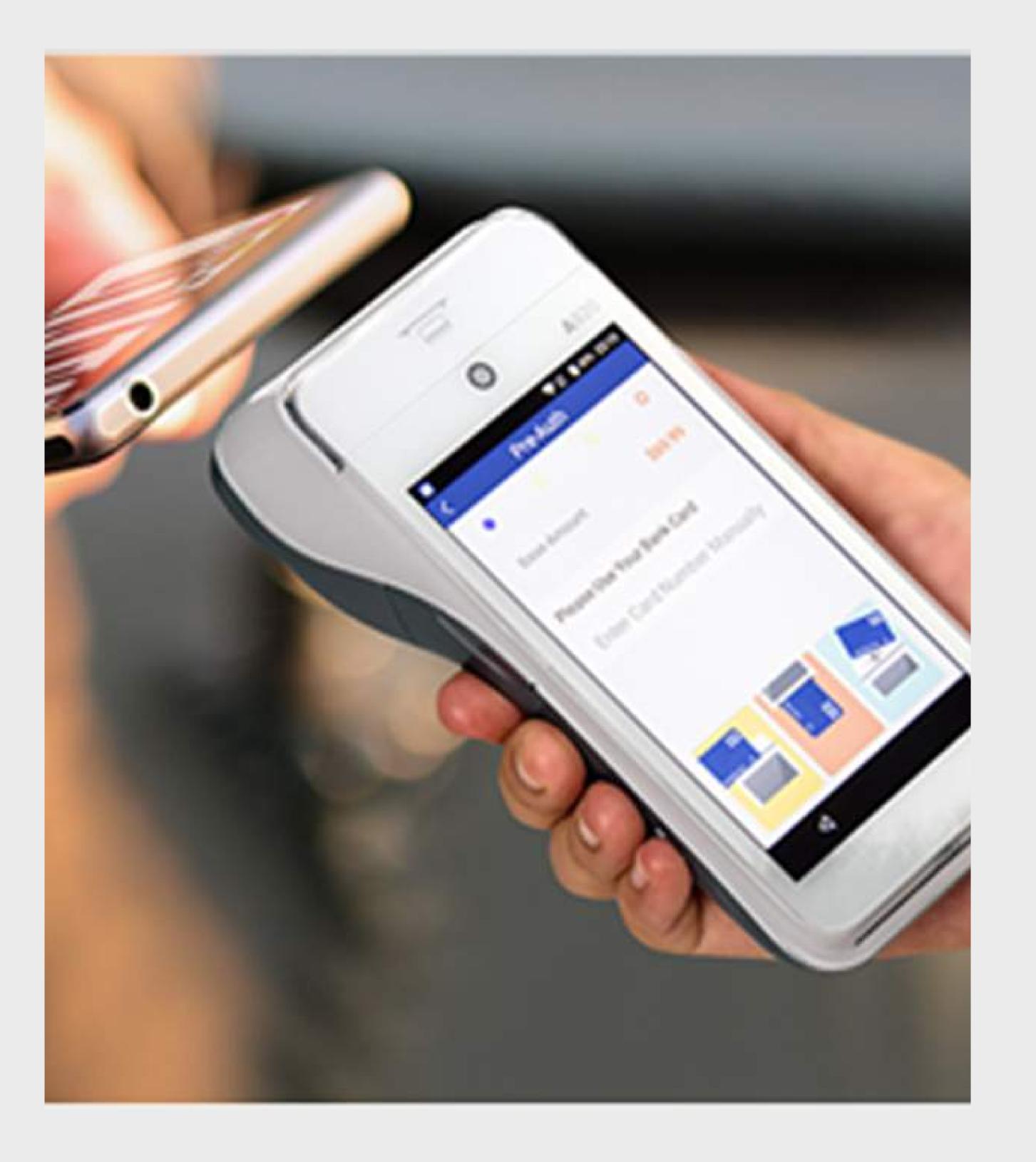
A fully array of reports are available at the back end, from points earned, redeemed per day to detailed tracking by customer/data range.

The same type of report is available for 'Points Redeemed.'



## **All In One Credit Card Device**

- Process credit cards with our all-inone device.
- Complete with credit, debit, and signature capture.



• No need for years of signed paper receipts. Plus, in most environments, no signature is required for transactions that are \$25.00.

## Work from anywhere -your home, Café...



- Since Lightning is an online application you will have complete access to your store anywhere.
- No third-party software required. Check today's sales, drill down on voided transactions, returns, full

access is yours. Simply open your browser OR use our iPad or iPhone

application.



Lightning Online Point of Sale and Lightning E-Commerce are developed by us, which makes our platform one

## integrated solution. No need for double entries.

#### We even build the website for you!



The inventory, customers, rewards, gift cards, and beyond are as real-time as it gets. From one location to your

#### enterprise, always be in the know. PLUS, your own branded Android & iOS apps are included.

#### Let them shop in **REAL-TIME**.



# Lightning E-Commerce

#### Integrated inventory

In-store inventory quantities are instantly streamed to your E-Commerce site, which includes price changes, descriptions, images, meta tags, alt captions, return and shipping policies along with all other product properties. The data flow is real-time as we understand accurate inventory between the store and your website is essential to your business.

#### Customers

Customers can access their sales history, from In-store to online, manage their rewards, review their stored shipping/delivery addresses, review their stored credit card, place quick re-orders and more. Give your customers the power.

#### Integrated Rewards Programs

If you utilize one of our three Lightning rewards programs, customers can earn points and redeem their rebates directly on your website.

#### Wish list

#### **Event Calendar**

Post upcoming events at your store that support your business model

#### Live Chat

Activate our live chat on your site. Never miss a customer again

Visitors can create a personalized ' Wish List.' Then automatic emails can be enabled to remind customers that their desired items are on their Wish List.

#### **E-Commerce Dashboard**

View Pending Orders, Canceled Orders, Contact Us Inquiries and Job Postings.

### **Enable Google Analytics**

Insert Google Analytics embed codes within your site, for free, which enables robust web analytics reporting with Google.

#### **ADA Compliant**

OPTIONAL, ensure your website is compliant with the Americans with Disabilities Act (ADA).



#### Mobile apps included



Your own, custom-branded mobile app is here. Very similar to the website, as your customers can use a mobile app to place orders for delivery, pick up at the store, manage their account, review purchase histories, process quick orders, re-orders, and much more!

## **Technical Support Services**

#### **Unmatched Technical Support**

You call, we answer.



Our technical service support is our badge of honor. We have an unbeaten record of second ring response, seven days a week, including holidays, with zero hold times. An actual technical expert who is well equipped and eager to help will pick up the phone and respond to your specific query.



Whether it is simple or complex, you will receive undivided attention and a fully satisfactory solution. Every time. No mindnumbing robots, no never-ending menus, no frustration. Just great technical service support. Really. So, if you are looking for an asterisk, there is none.

How many others can claim this?





## Lightning Emergency Mode

#### What if my internet connection is down? Lightning has you covered!

Since Lightning Online Point of Sale is contingent on your store's internet connection. What happens if your store or one of our multiple servers experience a connectivity issue?



With Lightning Emergency Mode, your business can continue to check out customers while the connectivity issues are being resolved in the background. \*

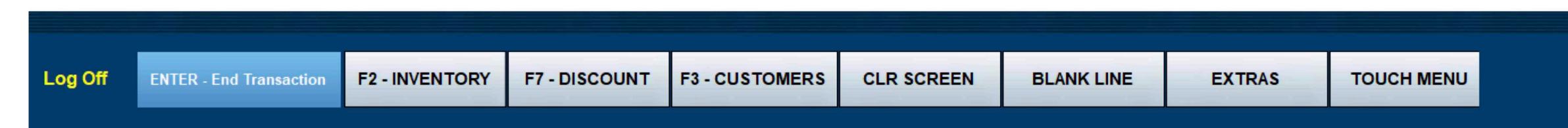
\* Limitations apply

Thu 01/14/21	Legal Date	Emergency Mode	Sub - Total	\$65.00
Station 1	1/14/2000		Sales Tax	\$5.77
			Total	\$70.77
	Bully Sticks			
	Dog Bed Lotus			
	Dog Food			

#### SKU / COMMA

Apply Coupon Total Items: 3

	Sr.	Description	Size	Qty	Price	% Disc	P	Ext.	Pts.	
g	1	Blush		1	10.00			10.00	10	
g	2	Lipstick	111	1	25.00			25.00	25	
1	3	Foundation		1	30.00			30.00	30	×



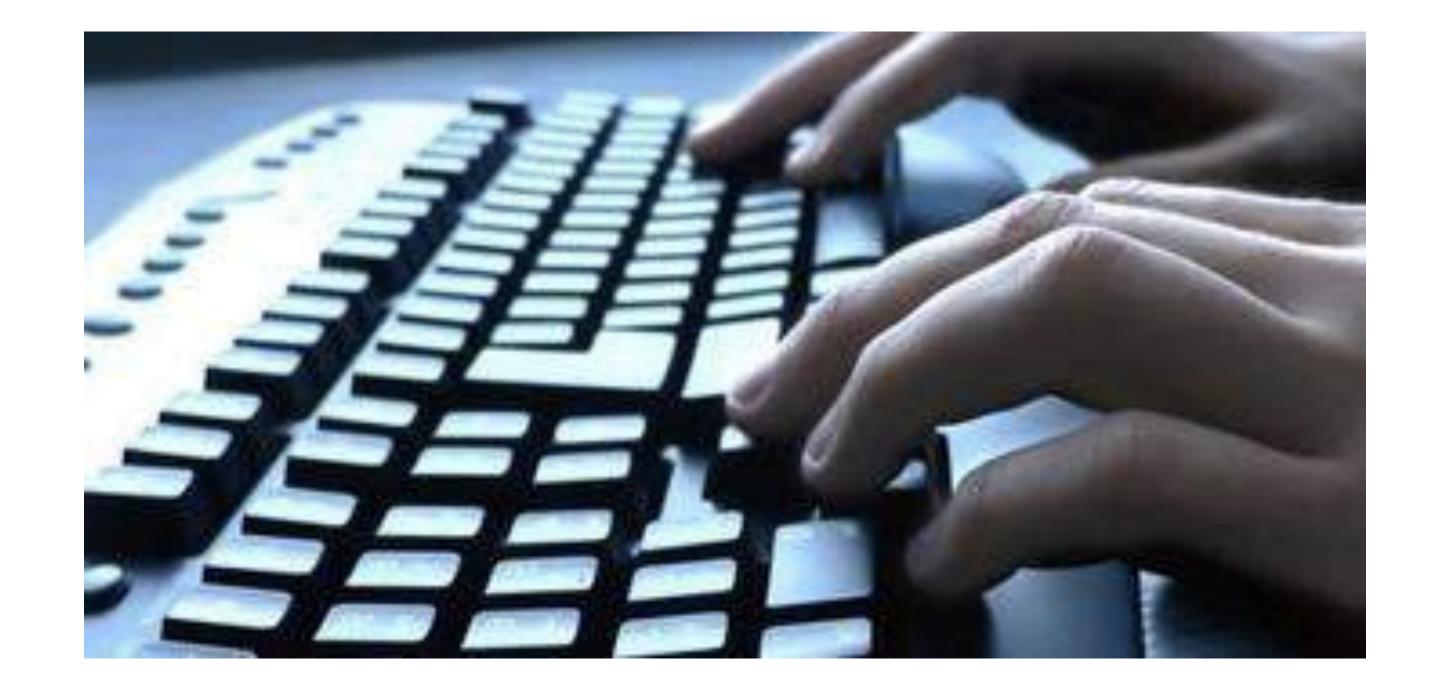




## Lightning Corporate Office

Lightning Corporate Office allows our multi-store retailers and national franchise operators to control their network of locations from a single dashboard in real time.

#### **Inventory Distribution**



Centralize your inventory, enter it once at the corporate level, as a new item will be automatically distributed to a single location, region to the entire network. Superior inventory management tools are here.

### Multiple Sales Reports

A full array of sales reports can be run, for a single location in California, to an Area Representatives territory, to the entire network. All data, including our reporting tools are real-time with multiple filtering

#### New Vendors

Lightning Corporate Office allows our multi-store retailers and national franchise operators to control their network of locations from a single dashboard in real time.

options and will certainly impress.

#### **E - Commerce**

Manage your E-commerce enterprise from an insightful dashboard. Our "My Dashboard" feature provides analysis into the day's online ordering activity, such as delivery requests, will pick up at the store, shipping, and more. Performance metrics per location is a click away. Want more, just ask.

#### Area Representatives

### Royalty

Franchise operations can define royalty percentages, which will trigger a commercial ACH debit, for the franchise fees and national advertising programs.

#### **Technical Service**

All Lightning Corporate Office users, will experience the same level of technical support that the retail stores have. Answer on the second ring with zero hold time, or a very quick response to email inquiries. When you care, it really shows. Your business is always appreciated

Area Representatives can be defined for franchise environments where warranted. From royalties of their territory sales performance, and more. We have the tools.





# Lightning Digital Marketing

Lightning Online P.O.S. retailers can take advantage of an array of P.O.S. technologies that offers to advertise products and services to better connect with their customers.

The technologies, Lightning Enhanced Pole Display & the Lightning In-Store Kiosk are provided at no fee, in most situations, to merchants who subscribe to the Lightning Online P.O.S. system.



#### **Enhanced Pole Display:**

Our innovative enhanced pole display utilizes an 8" tablet for a perfectly sized crisp visual experience for transaction detail at the point of check out.

When the register is idle, streaming ads (non-audio) featuring products available in most pet stores, will loop in intervals in an attractive and vivid imagery. There is no upkeep on your end as all images are maintained by us.

#### **In-Store Kiosk:**

Our Lightning In-Store Kiosk, utilizes your store's data, in realtime, which provides an interactive collaboration between the store and your customer. It's an opportunity to educate, inform, inspire and promote your business.

The Lightning Kiosk allows your customer to quickly perform inventory look-up, price checks, gift card balance checks, loyalty status, sign-up new customers, and promote specific products or new arrivals.

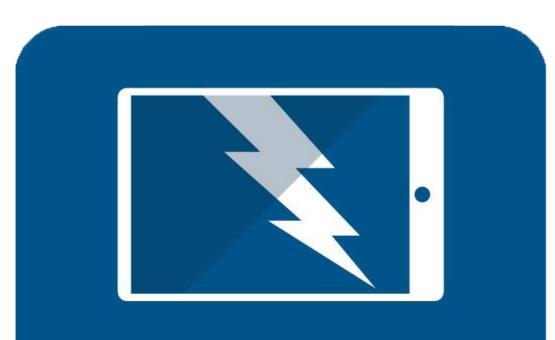




#### Computer Perfect, the developers of the Lightning P.O.S. Technology Platform is more than a point of sale company, as we encompass technologies retailers need, from the in-store point of sale, E-Commerce, enhanced pole displays, and kiosk services. Elevate your business with Lightning.



# iPad & iPhone

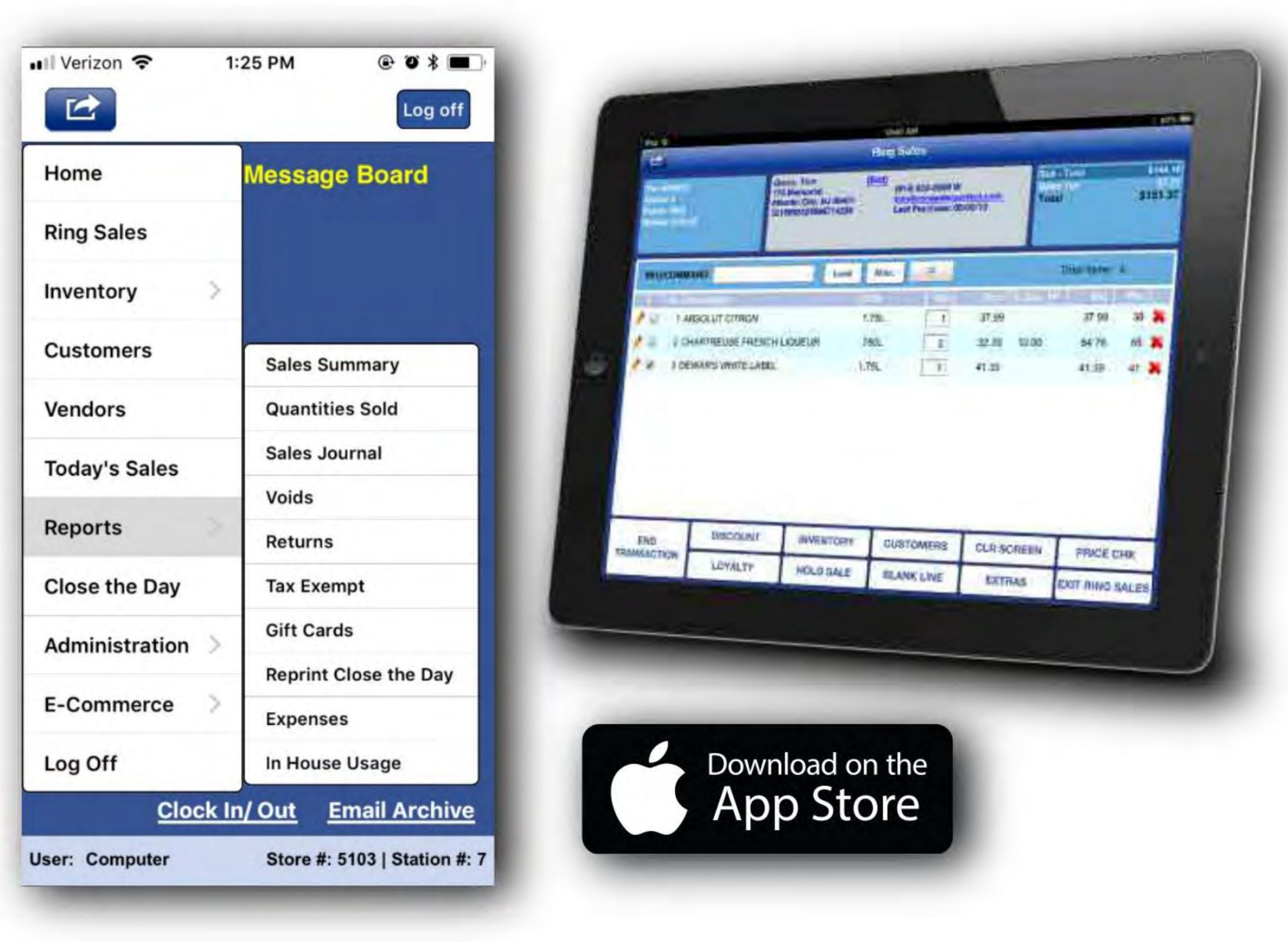


LIGHTNING FOR THE IPAD

#### Ring Sales, process credit cards, check today's sales, run sales reports, adjust

employee security settings, have full access to your inventory, and more ... in realtime. Exactly like Lightning Online Point of Sale for your browser, Lightning for the iPad and iPhone displays the identical information with the same look and feel. In the palm of your hand. Real-time data, from ringing sales, running sales reports, and more.

Feel the power of Lightning Online Point of Sale for the iPad and iPhone.



	Log off
Home	Message Board
Ring Sales	
Inventory	
Customers	Sales Summary
Vendors	Quantities Sold
Today's Sales	Sales Journal
	Voids
Reports	Returns
Close the Day	Tax Exempt
Administration	Gift Cards

## Contact Us



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#### **Retail POS Technology Platform**

